Springfield College
Financial Statements
June 30, 2022 and 2021



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#### Independent Auditor's Report

To the Board of Trustees Springfield College

#### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the financial statements of Springfield College, which comprise the statements of financial position as of June 30, 2022 and 2021, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Springfield College as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS") and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Springfield College and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Springfield College's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Springfield College's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Springfield College's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 13, 2022 on our consideration of Springfield College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Springfield College's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Springfield College's internal control over financial reporting and compliance.

Hartford, Connecticut December 13, 2022

CohnReynickLLF

# Statements of Financial Position June 30, 2022 and 2021

# Assets

	Assets				
			2022		2021
Cash and cash equivalents		\$	7,727,277	\$	8,231,382
Short-term investments		·	19,643,453	•	21,653,580
Accounts receivable, net			4,380,354		3,870,528
Contributions receivable, net			2,414,643		2,717,640
Inventories			_		325,431
Prepaid expenses and other assets			3,999,902		3,251,631
Loans receivable, net			1,243,957		1,709,390
Restricted cash			543,581		7,402,624
Investments held by bond trustee			47,900,439		-
Long-term investments			91,571,559		105,616,544
Right of use assets, net			3,750,167		-
Land, buildings and equipment, net			123,304,642		117,510,437
Total assets		\$	306,479,974	\$	272,289,187
		<u> </u>		Ť	
	Liabilities				
Accounts payable and accrued expenses		\$	9,615,493	\$	8,657,427
Deferred income and deposits			5,512,554		5,627,664
Accounts held for others			37,049		406,913
Grants refundable			2,271,241		2,739,309
Capital lease obligations			-		220,240
Right of use liability			4,137,506		-
Asset retirement obligations			1,691,602		1,691,236
Debt arrangements, net			117,671,931		62,505,554
Total liabilities			140,937,376		81,848,343
			110,001,010		01,010,010
	Net Assets				
Net assets without donor restrictions			85,376,337		99,968,519
Net assets with donor restrictions			20 224 440		40 005 500
Time or purpose			38,231,148		49,805,569
Perpetual			41,935,113		40,666,756
Total net assets with donor restrictions			80,166,261		90,472,325
Total net assets			165,542,598		190,440,844
Total liabilities and net assets		\$	306,479,974	\$	272,289,187
			, -,-		, -, -

# Statement of Activities Year Ended June 30, 2022

With Donor Restrictions					
	Without Donor Restrictions	Time or Purpose	Perpetual	Total	
Operating		<u> </u>	'		
Revenues, gains and other support					
Net tuition and fees revenue	\$ 58,943,723	\$ -	\$ -	\$ 58,943,723	
Private contributions and grants	1,903,865	904,539	-	2,808,404	
Government grants	575,773	11,140,479	_	11,716,252	
Net investment loss	(2,307,530)	-	_	(2,307,530)	
Endowment spending allocation	1,311,790	2,338,058	_	3,649,848	
Sales and services of educational departments	650,219	1,860	-	652,079	
Sales and services of auxiliary enterprises	21,350,318	-	-	21,350,318	
Other income	1,687,387	267,656	_	1,955,043	
Net assets released from restrictions	14,529,379	(14,529,379)	-	· · ·	
Total revenues, gains and other support	98,644,924	123,213		98,768,137	
Emanaga					
Expenses Educational	60 200 105			60 200 105	
	69,289,105 10,665,332	-	-	69,289,105	
Institutional support		-	-	10,665,332	
Auxiliary enterprises	22,337,463	-	-	22,337,463	
Scholarship and fellowships	4,464,842			4,464,842	
Total expenses	106,756,742			106,756,742	
Changes in net assets from operations	(8,111,818)	123,213	_	(7,988,605)	
Changes in het assets nom operations	(0,111,010)	120,210		(1,900,003)	
Non-operating Activities					
Private contributions and grants	-	610,650	1,374,193	1,984,843	
Net investment loss	(2,896,605)	(9,768,421)	(169,194)	(12,834,220)	
Endowment spending allocation	(1,311,790)	(2,338,058)	-	(3,649,848)	
Change in split interest agreements	· -	(17,814)	(118,094)	(135,908)	
Loss on defeasance of debt	(2,294,640)	-	-	(2,294,640)	
Loss on disposal of assets	(271,650)	-	-	(271,650)	
Change in donor intent	1,539	(182,991)	181,452	-	
Net assets released from restrictions	1,000	(1,000)			
Net non-operating activities	(6,772,146)	(11,697,634)	1,268,357	(17,201,423)	
Change in Not Assets	(14 883 064)	(11,574,421)	1,268,357	(25,190,028)	
Change in Net Assets Adjusted to implement Topic 842	(14,883,964) 291,782	(11,074,421)	1,200,337	(25, 190,026) 291,782	
Adjusted Change in Net Assets	(14,592,182)	(11,574,421)	1,268,357	(24,898,246)	
•	,	,		,	
Net Assets - Beginning of Year	99,968,519	49,805,569	40,666,756	190,440,844	
Net Assets - End of Year	\$ 85,376,337	\$ 38,231,148	\$ 41,935,113	\$ 165,542,598	

# Statement of Activities Year Ended June 30, 2021

		With Donor		
	Without Donor Restrictions	Time or Purpose	Perpetual	Total
Operating Revenues, gains and other support			· · · · · · · · · · · · · · · · · · ·	
Net tuition and fees revenue	\$ 65,297,312	\$ -	\$ -	\$ 65,297,312
Private contributions and grants	1,467,672	2,209,260	-	3,676,932
Government grants	783,420	6,233,860	-	7,017,280
Net investment income Endowment spending allocation	2,547,196 1,246,296	2,216,763	-	2,547,196 3,463,059
Sales and services of educational departments	77,758	2,210,703	_	79,978
Sales and services of auxiliary enterprises	18,135,164	-	_	18,135,164
Other income	1,065,987	90,675	-	1,156,662
Net assets released from restrictions	9,174,849	(9,174,849)		
Total account of the control of the control of	00 705 054	4 577 000		404 070 500
Total revenues, gains and other support	99,795,654	1,577,929		101,373,583
Expenses				
Educational	65,347,709	-	-	65,347,709
Institutional support	9,104,099	-	-	9,104,099
Auxiliary enterprises	20,902,075	-	-	20,902,075
Scholarship and fellowships	1,729,441			1,729,441
Total expenses	97,083,324			97,083,324
Changes in net assets from operations	2,712,330	1,577,929		4,290,259
Non-operating Activities				
Private contributions and grants	-	193,914	839,687	1,033,601
Net investment income	6,035,662	20,063,133	468,761	26,567,556
Endowment spending allocation	(1,246,296)	(2,216,763)	-	(3,463,059)
Change in split interest agreements	-	(5,858)	34,162	28,304
Change in fair value of interest rate swap	665,825	-	-	665,825
Loss on disposal of assets Change in donor intent	(29,869) (4,704)	(105,348)	- 110,052	(29,869)
Net assets released from restrictions	13,221	(13,221)	110,032	<u>-</u>
Net non-operating activities	5,433,839	17,915,857	1,452,662	24,802,358
Change in Net Assets	8,146,169	19,493,786	1,452,662	29,092,617
Net Assets - Beginning of Year	91,822,350	30,311,783	39,214,094	161,348,227
Net Assets - End of Year	\$ 99,968,519	\$ 49,805,569	\$ 40,666,756	\$ 190,440,844

# Statements of Cash Flows Years Ended June 30, 2022 and 2021

		2022		2021
Cash Flows from Operating Activities Change in net assets	\$	(24,898,246)	\$	29,092,617
Adjustments to reconcile change in net assets to net cash	φ	(24,090,240)	φ	29,092,017
provided by operating activities				
Depreciation and amortization		7,680,162		8,366,533
Right of use amortization		1,218,670		-
Adjustment to implement Topic 842		(291,782)		_
Loss on defeasance of debt		2,294,640		-
Change in fair value of interest rate swap		-		(665,825)
Bad debt expense		45,742		272,064
Net realized and unrealized investment (gains) losses		19,800,169		(25,872,354)
Contributions restricted for long-term investment		(1,437,551)		(839,687)
Receipt of contributed securities		(159,629)		(306,340)
Loss on disposal of assets		271,650		29,869
(Increase) decrease in operating assets:		(========		(==== 0.0=)
Accounts receivable		(587,926)		(778,367)
Contributions receivable		297,313		(956,725)
Inventories		325,431		49,413
Prepaid expenses and other assets		(748,271)		266,120
Increase (decrease) in operating liabilities:		(004.000)		(505.050)
Accounts payable and accrued expenses		(281,263)		(585,956)
Deferred income and deposits		(115,110)		(386,767)
Accounts held for others		(369,864)		21,040
Right of use liability - operating Grants refundable		(1,277,379)		(515,694)
Asset retirement obligations		(468,068) 366		(515,694)
		1,299,054		7,190,296
Net cash provided by operating activities		1,299,054		7,190,290
Cash Flows from Investing Activities		= = = .		/ /
Purchases of land, buildings and equipment		(11,714,866)		(3,247,460)
Proceeds from sales of assets		1,900		4,500
Payments received for loans receivable		465,433		507,746
Proceeds from sales of contributed securities		159,629		306,340
Purchases of short-term investments		(52,759,136)		(3,263,382)
Sales and maturities of short-term investments		3,895,821		5,179,273
Purchases of long-term investments Sales and maturities of long-term investments		(9,585,127) 6,802,946		(25,031,427) 24,746,630
Net cash used in investing activities				
G .	-	(62,733,400)		(797,780)
Cash Flows from Financing Activities		440.000.770		
Proceeds from debt arrangements		119,999,772		- (0.404.445)
Payments on debt arrangements		(65,544,820)		(3,104,145)
Cost of bond issuance		(1,783,020)		(404.000)
Payments on capital lease obligations		(76.207)		(121,003)
Payments on financing lease right of use liability		(76,327)		1 005 566
Proceeds from contributions restricted for long-term investment		1,475,593		1,025,566
Net cash provided by (used in) financing activities  Net (Decrease) Increase in Cash, Cash Equivalents and Restricted Cash		54,071,198 (7,363,148)		(2,199,582) 4,192,934
Cash, Cash Equivalents and Restricted Cash - Beginning of Year				
		15,634,006		11,441,072
Cash, Cash Equivalents and Restricted Cash - End of Year	\$	8,270,858	\$	15,634,006
Supplemental Disclosure of Cash Flow Information	•	0.454.400	•	4.050.00:
Cash paid during the year for interest	\$	3,454,182	\$	1,958,264
Construction related assets included in accounts payable	\$	2,690,111	\$	327,319
Right of use assets obtained	\$	1,218,628	\$	-

# Notes to Financial Statements June 30, 2022 and 2021

# Note 1 - Summary of significant accounting policies

# **Description of organization**

Springfield College (the "College") is an independent, nonprofit, coeducational institution founded in 1885. Nearly 3,600 students, including 2,000 full-time traditional undergraduate students, study at its main campus in Springfield, Massachusetts, and at its regional campuses across the country. Springfield College inspires students through the guiding principles of its Humanics philosophy educating students in spirit, mind, and body for leadership in service to others.

# Basis of accounting and presentation

The College's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP").

GAAP establishes standards for general purpose financial statements of private, not-for-profit organizations that measure aggregate net assets based on the absence or existence of donor-imposed restrictions. GAAP requires the College to classify its net assets into two classifications: net assets without donor restrictions and net assets with donor restrictions.

Brief definitions of the two net asset classes are presented below:

#### Net assets without donor restriction

Net assets derived from tuition and other institutional resources that are not subject to explicit donor-imposed stipulations or to those imposed by operation of law. Net assets without donor restriction may be designated for specific purposes by action of the Board of Trustees or may otherwise be limited by contractual agreements with outside parties.

#### Net assets with donor restrictions

Net assets that are subject to explicit donor-imposed restrictions on the expenditure of contributions or accumulated investment income and gains on donor-restricted assets. In addition, net assets with donor restrictions include net assets that are subject to explicit donor-imposed stipulations that they be maintained in perpetuity by the College. When time and purpose restrictions are met or expire, net assets with donor restrictions are reclassified to net assets without donor restrictions.

# Adopted accounting pronouncement

Effective July 1, 2021, the College adopted the new lease accounting guidance in Accounting Standards Update No. 2016-02, Leases (Topic 842). The College has elected the package of practical expedients permitted in ASC Topic 842. Accordingly, the College accounted for its existing operating leases as operating leases and its existing financing leases as financing leases under the new guidance, without reassessing (a) whether the contracts contain a lease under Accounting Standard Codification ("ASC") Topic 842, (b) whether classification of the leases would be different in accordance with ASC Topic 842, or (c) whether the unamortized initial direct costs before transition adjustments (as of June 30, 2021) would have met the definition of initial direct costs in ASC Topic 842 at lease commencement. As a result of the adoption of the new lease accounting guidance, the College recognized on July 1, 2021 (a) an operating lease liability of \$4,121,545, which represents the present value of the remaining lease payments of \$4,538,148, discounted using the College's incremental borrowing rate of 3.92%, and (b) a right-of-use asset of \$3,680,309. As of the adoption date of July 1, 2021, the College did not have any financing lease agreements.

# Notes to Financial Statements June 30, 2022 and 2021

# **Operations measure**

Changes in net assets from operations presented in the statement of activities include revenue, gains and other support, and operating expenses. Operating revenue, gains and other support include revenue from tuition and fees, net of scholarships, grants and contracts, contributions for operations, the allocation of endowment spending for operations, sales and services of educational departments and auxiliary enterprises, and other revenue. Operating expenses are classified on the statement of activities by functional classification. Non-operating activity includes contributions for the acquisition and construction of long-lived assets, contributions to the College's endowment, net investment income related to the endowment, change in the fair value of interest rate swap, gain or loss on the disposal of assets, and other items.

#### Classification of revenues and expenses

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Expirations of restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled, gains are appropriated for expenditure and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Tuition and fees are recognized in the period in which the educational instruction is performed and are presented net of financial aid. Accordingly, any tuition and fees which are billed or for which an obligation of payment exists in accordance with the terms of the enrollment agreement as of the end of the current fiscal year, are deferred until the period in which instruction is performed.

Dividends, interest and net realized and unrealized gains or losses, net of external investment expenses, on investments of endowments and similar funds are reported as increases or decreases in net assets with donor restrictions if the terms of the gift or the College's interpretation of relevant state law impose restrictions on the current use of the income or net gains, and as increases or decreases in net assets without restrictions in all other cases.

# Liquidity

The College regularly monitors liquidity required to meet its operating needs, liabilities, and other obligations while also striving to maximize the investment of its available funds. The College has various sources of liquidity at its disposal, including cash and cash equivalents and marketable debt and equity securities. In addition to the available financial assets, a significant portion of the College's annual expenditures will be funded by current year operating revenues including tuition revenue, contributions without donor restrictions and program supporting revenue and fees. The College structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. In addition, as part of its liquidity management, the College invests excess operating cash in various income earning investments including money markets, certificates of deposit, or U.S. government instruments.

Additionally, while the College operates a balanced budget and anticipates collecting sufficient revenue to cover general expenditures, liabilities and other obligations, the College has board-designated funds of \$20,989,664, which could be made available if necessary.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, the College considers all expenditures related to the operations of the College along with any debt obligations to be general expenditures. Student loans receivable are not considered to be available to meet general expenditures due to the payments received on these loans being used to solely make new loans.

# Notes to Financial Statements June 30, 2022 and 2021

The College's financial assets available within one year for general expenditure as of June 30, 2022 and 2021 are as follows:

	2022	2021
Total assets, end of year Less nonfinancial assets	\$ 306,479,974	\$ 272,289,187
Inventories	-	(325,431)
Prepaid expenses and other assets	(3,999,902)	(3,251,631)
Right of use assets, net	(3,750,167)	-
Land, buildings and equipment, net	(123,304,642)	(117,510,437)
Financial assets, end of year	175,425,263	151,201,688
Less unavailable for general expenditure within one year due to		
Loans receivable, net	(1,243,957)	(1,709,390)
Restricted cash	(543,581)	(7,402,624)
Investments held by bond trustee	(47,900,439)	-
Contributions receivable not due in one year or less	(1,256,567)	(2,242,344)
Contractual or donor-imposed restrictions:		
Restricted by donors with time or purpose restrictions	(9,011,385)	(7,015,646)
Donor-restricted endowment subject to appropriation	(27,963,196)	•
Donor-restricted endowments to be retained in perpetuity	(41,935,113)	(40,666,756)
Board-designated endowments	(20,989,664)	(23,891,522)
Expected to be available for general expenditure within one year		
Pay-out on donor-restricted endowments	2,627,000	2,367,000
Pay-out on board-designated endowments	1,445,000	1,302,000
Financial assets available for expenditure within one year	\$ 28,653,361	\$ 31,394,827

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

#### Cash, cash equivalents and restricted cash

Cash and cash equivalents consist of cash and money market investments with maturities of 90 days or less at the date of purchase. These amounts do not include cash equivalents held as collateral or cash that is held in an investment manager's account until suitable investment opportunities are identified.

Restricted cash consists primarily of cash on deposit with banks for compliance with debt service along with cash held for the revolving loan fund for Federal Perkins Loans and funds designated for transfer to the College's pooled endowment.

# Notes to Financial Statements June 30, 2022 and 2021

Cash, cash equivalents and restricted cash consist of the following at June 30, 2022 and 2021:

	2022	2021
Cash Cash equivalents	\$ 7,694,601 32,676	\$ 7,527,337 704,045
Total cash and cash equivalents	7,727,277	8,231,382
Cash restricted for debt Cash restricted for student loans Cash restricted for endowment Total restricted cash	2,752 477,915 62,914 543,581	6,608,520 552,722 241,382 7,402,624
Total cash, cash equivalents and restricted cash	\$ 8,270,858	\$ 15,634,006

#### **Short-term investments**

Short-term investments consist primarily of cash, certificates of deposit, fixed income securities and mutual funds. Certificates of deposit are recorded at face value.

#### Accounts receivable

Accounts receivable are stated net of allowance for doubtful accounts. The College estimates the allowance based on its historical experience of the relationship between actual bad debts and net revenue, taking into consideration the age of past due accounts and an assessment of the debtor's ability to pay. Uncollectible account balances are written off when management determines the probability of collection is remote. Accounts receivable, net, as of June 30, 2020 was \$3,364,225.

#### Contributions receivable

Contributions, including unconditional promises to give, are recognized as revenues in the period the promise is made. Contributions subject to donor-imposed stipulations that are met in the same reporting period are reported as net assets without donor restriction support. Promises to give that are scheduled to be received after the fiscal year-end are shown as increases in net assets with donor restrictions and are reclassified to net assets without donor restrictions when the purpose or time restrictions are met. Promises to give subject to donor-imposed stipulations that the corpus be maintained permanently are recognized as increases in net assets with perpetual donor restrictions.

A conditional promise to give is a transaction where the College has to meet certain obligations to be entitled to the gift and the donor has the right of return of any advanced funding if the College does not meet those obligations. The College recognizes the contribution revenue upon fulfilling the obligation and any funding received prior to fulfilling the obligation is recognized as a refundable advance.

Contributions of assets other than cash are recorded at their estimated fair value. Contributions that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on these amounts are computed using the risk-free rates applicable to the year in which the promises are received. The discount rates used ranged from 1.07% to 4.01% for 2022 and 1.07% to 3.68% for 2021. Amortization of the discount is recorded as additional contribution revenue in accordance with the donor-imposed restriction, if any, on the contributions.

#### **Inventories**

Inventories are stated at the lower of cost (first-in, first-out) or market.

# Notes to Financial Statements June 30, 2022 and 2021

# Investment valuation and income recognition

Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 6 for a discussion of fair value measurements.

Purchases and sales of securities are recorded on the trade date basis. Securities received by gift are initially recorded at fair value at the date of acquisition. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Realized and unrealized gains (losses) include the College's gains and losses on investments bought and sold as well as held during the year, net of external investment management fees. Net realized and unrealized gains and losses and investment income on donor-restricted endowment assets are classified as net assets with donor restrictions until appropriated for expenditure.

The College commingles certain investment assets of its various funds into investment pools and uses the unit-share method for distributing pooled investment income and net realized and unrealized gains and losses.

The Investment Committee of the College determines the College's valuation policies and procedures utilizing information provided by investment advisors, asset custodians and fund managers.

# Land, buildings and equipment

Land, buildings and equipment, including capitalized interest, are recorded at cost on the date of acquisition or, in the case of gifts, fair value at the date of receipt plus the cost of any related asset retirement obligations. Maintenance and repairs are charged to expense as incurred; individual additions, renewals and betterments of \$5,000 or more are capitalized. For assets sold or otherwise disposed of, the cost and accumulated depreciation are removed from the accounts and any resulting gain or loss is recognized. Depreciation expense is computed on a straight-line basis over the estimated useful lives using a half-year convention beginning in the year of acquisition or capitalization of construction in progress. Useful lives of the assets are as follows:

Buildings	30 or 75 years
Improvements	5 to 15 years
Furniture	10 years
Equipment	3 to 10 years
Library books	10 years

#### **Bond issuance costs**

Bond issuance costs are fees and other costs incurred in obtaining financing that are amortized on a straight-line basis over the term of related debt. Bond issuance costs are presented as a direct deduction of the carrying amount of the debt. Amortization of bond issuance costs is included in interest expense.

#### Interest rate swap agreement

The College entered into an interest rate swap agreement associated with a portion of its 2016 Massachusetts Development Finance Agency bonds payable, which was defeased in 2021. The agreement effectively changed the interest rate exposure of the bonds payable from variable rate to fixed rate. Accordingly, the College reflected the swap agreement in the accompanying financial statements at the current market value in effect on June 30, which is reflected on the accompanying statement of financial position in accounts payable for June 30, 2021. The differential paid or

# Notes to Financial Statements June 30, 2022 and 2021

received on the swap agreement is recognized separately in the accompanying statements of activities for year ended June 30, 2021. See Note 9 for a discussion on debt arrangements.

#### Accounts held for others

Accounts held for others, which are reported as liabilities in the accompanying financial statements, represent funds placed on deposit with the College as custodian.

#### **Asset retirement obligations**

The College recognizes conditional asset retirement obligations, primarily arising from regulations on the disposal of certain hazardous material if facilities are demolished or undergo major renovations or repairs. Asset retirement obligations are initially recorded in the period in which they occurred if a reasonable estimate of approximate fair value can be made, and the liability is accreted to its present value each period. The discount rates used for the present value calculations range from 3.30% to 4.00%. When the liability is initially recorded, the cost of the related long-lived asset is increased for the amount of the liability, which is then depreciated over the useful life of the asset. Upon settlement of the obligation, any difference between the cost to settle the asset retirement obligation and the liability recorded is recognized as a gain or loss in the statement of activities.

During 2022 and 2021, the College recognized accretion on the conditional asset retirement obligation of \$366 and \$355, respectively, which is reported within expenditures on the statements of activities. A liability has been recorded for the conditional asset retirement obligations of \$1,691,602 and \$1,691,236 as reported in the statements of financial position at June 30, 2022 and 2021, respectively.

#### Leases

The College has entered into a variety of leases for office space and equipment. The obligations associated with these leases have been recognized as a liability in the statement of financial position based on future lease payments, discounted by the incremental borrowing rate. Lease terms may include options to extend or terminate certain leases. The value of a lease is reflected in the valuation if it is reasonably certain management will exercise an option to extend or terminate a lease. Lease expense for operating leases is recognized on a straight-line basis.

# Donated materials, equipment and services

Donated materials and equipment are recorded at their estimated fair value at the date of receipt. No amounts have been reflected in the accompanying financial statements for donated services since such services generally do not require specialized skills.

#### Tuition and fee revenue

The College recognizes tuition and fees based on the academic semesters to which they apply and are presented net of institutional aid. Tuition and fees are charged at varying amounts depending on the program the students are enrolled in. The College bills students for tuition and fees, which are treated as a single performance obligation, at the start of each semester. Payment, or other payment arrangements such as financing through federal loan and grant programs, institutional payment plans, private and institutional scholarships, and other funding methods, are due prior to the start of the semester. Tuition and fees are recognized as revenue on a prorated basis based on the semester's defined time period.

The College's academic year is divided into three academic semesters. Fall and Spring semesters are approximately 15 weeks in length and the Summer semester is approximately 12 weeks in length. As the Summer semester is in session over the time period of June 30<sup>th</sup>, the portion of

# Notes to Financial Statements June 30, 2022 and 2021

Summer semester tuition and fees billed to students but not yet earned is recorded as deferred revenue and reported as deferred income and deposits on the statement of financial position. The College expects to earn these deferred revenues within the next year. Any payments received during the year for the following academic year are also recorded as deferred income. Any deferred tuition and fees are presented net of the associated unearned institutional aid. Deferred income and deposits as of June 30, 2020 was \$6,014,431.

The College's refund policy depends on the date on which the student withdraws from the academic semester. The published academic catalog addresses the College's refund policy should a student withdraw from the College. The refund policy includes a deadline by which notification must be received by the College in order to cancel an enrollment contract without further financial obligation to the College. Subsequent to that date, students who withdraw will generally be liable for the entire academic semester's tuition and fees. For the Summer semester, the unearned tuition and fees in relation to the College's refund policy is recorded as deferred revenue and reported as deferred income and deposits on the statement of financial position.

The following is the composition of net tuition and fees revenue for June 30, 2022 and 2021:

	 2022	 2021
Gross tuition and fees revenue less scholarship aid	\$ 111,981,683 (53,037,960)	\$ 118,304,443 (53,007,131)
Net tuition and fees revenue	\$ 58,943,723	\$ 65,297,312

# **Government grants**

Revenues associated with government grants for educational purposes and contracts are recognized as the related direct costs are incurred and are accounted for as net assets without donor restrictions or net assets with donor restrictions depending on the nature of the grant. The College records reimbursement of indirect costs relating to the Federal Pell Grant, Supplemental Education Opportunity Grant and Corporation for National and Community Service Grants at authorized rates for each fiscal year as net assets without donor restrictions revenue.

#### Sales and services of educational departments

Sales and services of educational departments revenue is primarily derived from camp programs and event facilities rentals. The College charges registration and fees based on the number of sessions a camper enrolls in, or the number of participants and the period of the event facilities rental. The College bills campers and event facilities renters a single charge that covers the registration, rental and any fees, which are treated as a single performance obligation. Generally, the College bills each camper prior to the start of the program; event facilities renters may be billed after the final event, with a deposit due prior to the event rental. Revenue is recognized on a prorated basis, based on the session or event's defined time period.

The portion of registration and fees paid by campers, or deposits paid by event renters, but not yet earned is recorded as deferred revenue and is reported as a deferred income and deposits on the statement of financial position. The College expects to earn these revenues within the next year.

# Sales and services of auxiliary enterprises

Sales and services of auxiliary enterprises revenue is primarily derived from meal plan and housing fees.

# Notes to Financial Statements June 30, 2022 and 2021

The College charges fees based on the meal plan or housing choice the student enrolls in. The College bills the student a single charge that covers the fees, which are treated as a single performance obligation. Generally, the College bills each student prior to the start of the semester. Revenue is recognized on a prorated basis, based on each semester's defined term.

The portion of fees paid by students, but not yet earned is recorded as deferred revenue and is reported as deferred income and deposits on the statement of financial position. The College expects to earn these revenues within the next year.

#### Other income

Other income primarily represents other rentals of space on the College's campus. The College issues rental contracts to customers with stated rates and terms. Revenue is recognized on a prorated basis, based on the period of time the facility is rented. Customers are invoiced at the time the facility rental takes place.

#### Functional allocation of expenses

The costs of providing the College's programs and other activities have been summarized on a functional basis in the statements of activities. These costs include direct and indirect costs that have been allocated, on a consistent basis, among the program and supporting services benefited.

#### Income taxes

The College has been granted tax-exempt status under the Internal Revenue Code Section 501(a) as an organization described in Section 501(c)(3) and, accordingly, does not provide for income taxes. However, the College is subject to unrelated business income taxes related to other program income and such taxes are included in management and general expenses in the statements of activities.

The College had no uncertain tax positions at June 30, 2022 or 2021. The College's federal information returns prior to fiscal year 2019 are closed and management continually evaluates expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings.

#### Risks and uncertainties

Investment securities are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risk in the near term could materially affect the amounts reported in the statements of financial position and activities.

#### Subsequent events

In preparing these financial statements, management has evaluated subsequent events through December 13, 2022, which represents the date the financial statements were available to be issued.

# Notes to Financial Statements June 30, 2022 and 2021

#### Note 2 - Accounts receivable

Accounts receivable consist of the following at June 30, 2022 and 2021:

	2022		2021
Student accounts receivable Other receivables	\$	6,218,492 758,855	\$ 5,719,728 740,723
Less allowance for doubtful accounts		6,977,347 (2,596,993)	6,460,451 (2,589,923)
Accounts receivable, net	\$	4,380,354	\$ 3,870,528

#### Note 3 - Ground leases

In May 1990, the College, as lessor, entered into a 75-year ground lease. The land has been developed into a continuing care retirement community (the "CCRC") by an unrelated party. The lease, as amended and restated on August 18, 2009, provided for an annual base rent of \$40,000 beginning August 1, 2014. This amount increased to \$75,000 on August 1, 2019 and will increase to \$100,000 on August 1, 2022 through the rent termination date.

During the year ended June 30, 2009, the College loaned the CCRC \$375,000 for operational purposes, which is included in accounts receivable, net on the accompanying statements of financial position. Interest payments commenced on August 1, 2011 at 5% per annum on the unpaid balance on a monthly basis. Principal payments commenced on August 1, 2014, with the principal balance being amortized over 10 years.

In January 2018, the College, as lessor, entered into a 60-year ground lease with EC Springfield Realty, Inc. The land was developed by the lessee into a pre-kindergarten through secondary school. The lease provides for an annual base rent of \$100, which was prepaid in full for the entire term of the ground lease. Upon the termination of the lease, all permanent additions and improvements to the leased property become property of the College.

# Notes to Financial Statements June 30, 2022 and 2021

#### Note 4 - Contributions receivable

Contributions receivable consist of the following at June 30, 2022 and 2021:

	 2022	 2021
Contributions receivable Less discount to present value Less allowance for uncollectible contributions	\$ 2,829,032 (74,904) (339,485)	\$ 3,199,674 (110,190) (371,844)
Contributions receivable, net	\$ 2,414,643	\$ 2,717,640

Contributions receivable are expected to be realized during the following years as of June 30, 2022 and 2021:

	2022		2021	
Less than one year One to five years More than five years	\$	1,572,465 1,256,567 -	\$	957,330 2,240,344 2,000
Contributions receivable	\$	2,829,032	\$	3,199,674

The College also currently has conditional promises to give in the amount of \$15,966,255 as of June 30, 2022. These amounts are not included in contributions receivable in the accompanying financial statements.

# Note 5 - Loans receivable and grants refundable

The College's student loan receivables consist of a revolving loan fund for Federal Perkins Loans (the "Program"), for which the College acts as an agent for the federal government in administering the Program, and an institutional loan fund created by the College to assist students in funding their education.

Other loans receivable consist of loans to employees for the College's Employee Neighborhood Homeownership Program.

# Notes to Financial Statements June 30, 2022 and 2021

Loans receivable consist of the following at June 30, 2022 and 2021:

	2022	2021
Student loans Federal government programs Institutional programs Total student loans	\$ 1,391,499 26,649 1,418,148	\$ 1,964,184 39,101 2,003,285
Less allowance for doubtful accounts Beginning of year Decreases End of year Student loan receivables, net Other loans receivable	(296,810) 120,808 (176,002) 1,242,146 1,811	(327,014) 30,204 (296,810) 1,706,475 2,915
Loans receivable, net	\$ 1,243,957	\$ 1,709,390

Funds advanced by the federal government of \$2,271,241 and \$2,739,309 at June 30, 2022 and 2021, respectively, are ultimately refundable to the government and are classified as liabilities in the accompanying statements of financial position.

The following amounts were past due under the Program at June 30, 2022 and 2021:

	_	ays Past Due	90-179 Days Past Due		>180	Days Past	Total Past Due		
June 30, 2022	\$	255	\$	24,563	\$	178,822	\$	203,640	
June 30, 2021	\$	112	\$	9,870	\$	294,977	\$	304,959	

Allowances for doubtful accounts are established based on prior collection experience and current economic factors, which, in management's judgment, could influence the ability of loan recipients to repay the amounts per the loan terms. Institutional loan balances are written off only when they are deemed to be permanently uncollectible.

#### Note 6 - Fair value measurements

Generally accepted accounting principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

#### Level 1

Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the College has the ability to access.

#### Level 2

Inputs to the valuation methodology include:

# Notes to Financial Statements June 30, 2022 and 2021

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

#### Level 3

Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. As a practical expedient, certain investments are measured at fair value on the basis of net asset value. The fair value of these investments is not included in the fair value hierarchy.

#### Financial instruments measured at fair value

The following is a description of the valuation methodologies used for financial instruments measured at fair value:

#### **Equity securities**

These items are valued at the closing price reported in the active market in which the individual securities are traded.

#### Fixed income securities

Fixed income securities include corporate bonds and U.S. treasuries valued at the closing price reported in the active market in which the individual securities are traded. Other corporate bonds are valued based on yields currently available on comparable securities of issuers with similar durations and credit ratings.

#### **Mutual funds**

Mutual funds are valued at the quoted net asset value of shares reported in the active market in which the mutual funds are traded.

#### Real estate and limited partnerships

Interests in real estate and limited partnerships are valued by external investment managers taking into consideration the fair value of the underlying assets and liabilities, current distribution rates and discounts for redemption and liquidity restrictions. The valuations involve assumptions and methods that are reviewed by the College's Investment Committee. Because investments in these partnerships are not readily marketable, their estimated fair value is subject to uncertainty and may differ significantly from the value that would have been used had a market for such investments existed.

# Notes to Financial Statements June 30, 2022 and 2021

# Absolute return and hedge funds

Interests in absolute return and hedge funds are valued by external investment managers taking into consideration the fair value of the underlying assets and liabilities, current distribution rates and discounts for redemption and liquidity restrictions. The valuations involve assumptions and methods that are reviewed by the College's Investment Committee. Because investments in these funds are not readily marketable, their estimated fair value is subject to uncertainty and may differ significantly from the value that would have been used had a market for such investments existed.

# Interest rate swap assets and liabilities

The fair value of interest rate swap assets and liabilities is determined using observable market inputs such as current interest rates and considers nonperformance risk of the College and that of its counterparties.

There have been no changes in the methodologies used at June 30, 2022 and 2021.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the College believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

# Notes to Financial Statements June 30, 2022 and 2021

The following tables set forth by level, within the fair value hierarchy, the College's assets and liabilities at fair value, including cash and cash equivalents held by investment managers, as of June 30, 2022 and 2021:

	2022								
Description	Level 1	Level 2	2	Level 3		Total			
Long-term investments									
Cash and cash equivalents	\$ 101,525	\$	-	\$	- \$	101,525			
Equity securities	10,100,005		-		-	10,100,005			
Mutual funds:									
Money market funds	13,472		-		-	13,472			
Domestic equity funds	22,977,704		-		-	22,977,704			
International and global equity	22,837,724		-		-	22,837,724			
Fixed income	18,997,113		-		-	18,997,113			
Real assets	2,322,236		-		-	2,322,236			
Investments measured at net									
asset value (a)									
Real estate and limited									
partnerships	-		-		-	13,985,371			
Absolute return and hedge									
funds						236,409			
Total long-term investments	77,349,779			ı		91,571,559			
Short-term investments									
Cash and cash equivalents	128,918		-		-	128,918			
Mutual funds:									
Equity funds	5,725,554		-		-	5,725,554			
Fixed income	13,788,981					13,788,981			
Total short-term investments	19,643,453			ı		19,643,453			
Investments held by bond trustee									
Cash and cash equivalents	19,961,444		_		_	19,961,444			
Money market funds	6,665,562		_		_	6,665,562			
Fixed income	21,273,433		-		-	21,273,433			
Total investments held by trustee	47,900,439					47,900,439			
Total assets recorded at fair value	\$ 144,893,671	\$	<u> </u>	\$	- \$	159,115,451			

# Notes to Financial Statements June 30, 2022 and 2021

2021

390,445 \$ - \$

390,445

	2021									
Description	Level 1		Level 2	Level 3	Total					
Long-term investments	<del></del>									
Cash and cash equivalents	\$ 36,02	8 \$	-	\$ -	\$ 36,028					
Equity securities	11,736,14	8	-	-	11,736,148					
Mutual funds:										
Money market funds	42,71	3	-	-	42,713					
Domestic equity funds	31,103,94	4	-	-	31,103,944					
International and global equity	29,169,99	8	-	-	29,169,998					
Fixed income	21,179,90		-	-	21,179,909					
Real assets	2,664,45	4	-	-	2,664,454					
Investments measured at net										
asset value (a)										
Real estate and limited										
partnerships		-	-	-	9,468,926					
Absolute return and hedge										
funds		<u>-                                     </u>			214,424					
Total long-term investments	95,933,19	4			105,616,544					
Short-term investments										
Cash and cash equivalents	128,87	6	_	-	128,876					
Mutual funds:	,				,					
Equity funds	6,791,53	6	-	-	6,791,536					
Fixed income	14,733,16	8	-	-	14,733,168					
Total short-term investments	21,653,58	0	-		21,653,580					

(a) Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statements of financial position.

\$ 117,586,77<u>4</u> \$

Total assets recorded at fair value

Total liabilities recorded at fair value

Interest rate swap liabilities

There were no transfers between levels of investments during the years ended June 30, 2022 and June 30, 2021.

The College uses pricing information supplied by investment managers to determine the net asset value for real estate and limited partnerships and absolute return and hedge funds.

# Notes to Financial Statements June 30, 2022 and 2021

Additional information regarding investments that report fair value based on net asset value per share or unit as of June 30, 2022 and 2021 is as follows:

	2022							
	Net Asset Value			Unfunded ommitments	Redemption Frequency	Redemption Notice Period	Liquidity or Other Restrictions	
Absolute return and hedge funds:  Commonfund global  distressed investors (a)  Real estate and limited	\$	236,409	\$	273,300	N/A	N/A	No redemption provisions	
partnerships: Commonfund Capital Partners 2000 (b) Commonfund Capital		39,465		23,567	N/A	N/A	No redemption provisions No redemption	
Partners VII LP (b)		5,381,672		1,550,000	N/A	N/A	provisions	
Hamilton Lane Secondary Feeder LP (c) Macquarie Infrastructure and		761,189		488,927	N/A	N/A	No redemption provisions No redemption	
Real Assets Global (d) Polaris Capital International		2,726,186		573,268	N/A	N/A	provisions Monthly	
Value LP (e) Siguler Guff Small Buyout		3,508,567		-	N/A	N/A	liquidity No redemption	
Opport. Fund IV LP (f) HarbourVest 2021 Global		793,020		379,028	N/A	N/A	provisions No redemption	
Feeder Fund (g) Vistria Fund IV (h)		330,356 444,916		1,192,500 574,261	N/A N/A	N/A N/A	provisions No redemption	
	\$	14,221,780	\$	5,054,851			provisions	
					2021			
	Ne	t Asset Value		Unfunded ommitments	Redemption Frequency	Redemption Notice Period	Liquidity or Other Restrictions	
Absolute return and hedge funds: Commonfund global distressed investors (a)	\$	214,424	\$	273,300	N/A	N/A	No redemption provisions	
Real estate and limited partnerships: Commonfund Capital Partners 2000 (b)		39,246		23,567	N/A	N/A	No redemption provisions	
Commonfund Capital Partners VII LP (b)		2,864,920		2,800,000	N/A	N/A	No redemption provisions	
Hamilton Lane Secondary Feeder LP (c)		395,713		825,000	N/A	N/A	No redemption provisions	
Macquarie Infrastructure and Real Assets Global (d)		1,361,433		1,803,251	N/A	N/A	No redemption provisions	
Polaris Capital International Value LP (e) Siguler Guff Small Buyout		4,385,539		-	N/A	N/A	Monthly liquidity No redemption	
Opport. Fund IV LP (f)		422,075		711,000	N/A	N/A	provisions	
	\$	9,683,350	\$	6,436,118				

# Notes to Financial Statements June 30, 2022 and 2021

The investment strategies of these investments are as follows:

- a. To invest primarily in U.S. commercial real estate and distressed investment strategies.
- b. To invest in venture capital, global private equity and natural resource investments in order to deliver long term capital appreciation through risk adjusted net returns in equity investments.
- c. To invest in secondary private equity investments that leverage the firm's competitive advantages which include differentiated deal flow, and a platform for identifying and executing high quality, risk adjusted secondary opportunities in both single funds and portfolios as well as more complex structured secondary transactions.
- d. To invest in equity and equity related investments in core and core-plus infrastructure and infrastructure related businesses predominantly in the Americas, Europe and Asia Pacific.
- e. To invest in long-term capital growth and income by investing in a diversified portfolio consisting of primarily foreign securities.
- f. To invest in buyout opportunities in the small and lower middle markets; portfolio will invest in a mix of primary fund investments as well as co-investments in select deals.
- g. To invest in newly formed funds raised by experienced managers that invest in buyout, and to a lesser extent, growth equity and venture capital, special situations, and other private market transactions.
- h. To invest in private companies with enterprise values up to \$500 million through equity investments ranging from approximately \$50 million to \$100 million per company.

# Notes to Financial Statements June 30, 2022 and 2021

# Note 7 - Right of use assets and lease liabilities

The following table summarizes the College's lease assets and liabilities as of June 30, 2022:

	2022
Right of use assets Operating Financing	\$ 3,135,827 614,340
Total right of use assets	\$ 3,750,167
Right of use liabilities Operating Financing	\$ 3,518,354 619,152
Total right of use liabilities	\$ 4,137,506

The following table summarizes the College's lease related cost for the year ended June 30, 2022:

	2022
Financing lease cost	 04.400
Amortization of right of use assets	\$ 81,139
Interest on lease liabilities	12,864
Operating lease costs	 1,218,670
Total lease cost	\$ 1,312,673

The following table summarizes maturities of lease liability as of June 30, 2022:

	Operating		inancing
2023	\$ 1,066,030	\$	152,899
2024	838,824		152,899
2025	769,867		152,899
2026	781,011		152,899
2027	365,033		63,708
Total future payments	 3,820,765		675,304
Less imputed interest	(302,411)		(56,152)
Lease obligations	\$ 3,518,354	\$	619,152

The following table summarizes information about leases as of June 20, 2022:

	Operating	Financing		
Weighted average remaining lease term	4.02 Years	4.42 Years		
Weighted average discount rate	3.92%	3.92%		

# Notes to Financial Statements June 30, 2022 and 2021

# Note 8 - Land, buildings and equipment

Land, buildings and equipment consists of the following at June 30, 2022 and 2021:

	2022	2021
Land Buildings and leasehold improvements Furniture Equipment	\$ 5,602,430 210,579,787 12,493,223 37,031,360	\$ 5,602,430 209,180,988 12,517,021 37,599,259
Library books Total land, buildings and equipment	1,319,990 267,026,790	7,031,078 271,930,776
Less accumulated depreciation	(156,298,042)	(155,579,783)
Construction in progress	110,728,748 12,575,894	116,350,993 1,159,444
Land, buildings and equipment, net	\$ 123,304,642	\$ 117,510,437

Construction in progress at June 30, 2022 and 2021 represents the cost of certain campus improvement projects not yet placed into service or depreciated as of the end of the fiscal year.

Depreciation expense of the above assets amounted to \$7,789,663 and \$8,285,133 for the years ended June 30, 2022 and 2021, respectively.

# Notes to Financial Statements June 30, 2022 and 2021

# Note 9 - Debt arrangements

Debt arrangements consist of bonds and notes payable at June 30, 2022 and 2021:

		20	)22		2021			
		Principal	Unamortized Debt Issuance and Premium		Principal		namortized bt Issuance Costs	
\$63,125,000 Massachusetts Development Finance Agency revenue bonds, including Series A bonds: \$48,125,000, 15-year fixed interest rate of 3.09%; Series B bonds: \$15,000,000, 2.879% interest rate fixed through a swap for 15 years, due monthly through 2041.	\$	-	\$		\$ 53,574,856	\$	567,155	
\$13,820,000 Massachusetts Development Finance Agency revenue bonds, which include \$10,315,000 of nontaxable bonds and \$3,505,000 of taxable bonds; nontaxable and taxable interest rates of 2.26% and 3.29%, respectively, due monthly through 2033.	3	-		-	9,232,307		627,780	
\$1,340,019 CIT Bank N.A. installment financing: 0% interest over 36 months, due quarterly through 2023.		446,653		-	893,326		-	
\$45,095,000 Massachusetts Development Finance Agency 2021 Series A Revenue bonds; 35-year fixed interest rate of 4.0% due monthly through 2056.	)	44,294,167		(4,834,190)	-		-	
\$61,580,000 Massachusetts Development Finance Agency 2021 Series B Revenue bonds; 29-year fixed interest rate of 4.0% due monthly through 2050.	)	61,580,000		(6,516,921)			-	
		106 220 920	•	(44.254.444)	62 700 490	•	1 101 025	
Total		106,320,820	\$	(11,351,111)	63,700,489	\$	1,194,935	
Less unamortized debt issuance costs and premium		11,351,111			(1,194,935)			
Debt arrangements, net	\$	117,671,931			\$ 62,505,554			

# Notes to Financial Statements June 30, 2022 and 2021

The following is a schedule of debt maturities payable over the next five years and thereafter by the College at June 30, 2022:

Year ending June 30	
2023	\$ 1,902,903
2024	1,531,250
2025	1,606,667
2026	1,687,083
2027	1,772,083
Thereafter	97,820,834
Total principal payments	\$ 106,320,820

Restricted cash of \$2,752 and \$6,608,520 at June 30, 2022 and 2021, respectively, has been established in accordance with bond agreements and are comprised of debt service funds of \$2,752 and \$336,817 at June 30, 2022 and 2021, respectively; and cash on deposit with banks for debt covenant compliance of \$0 and \$6,271,703 at June 30, 2022 and 2021, respectively. Investments held by bond trustee have been established for the remaining funds to be drawn on the 2021 Series A and B bonds for the amount of \$47,900,439 and \$0 at June 30, 2022 and 2021, respectively.

Interest expense was \$3,172,665 and \$1,980,681 for the years ended June 30, 2022 and 2021, respectively. The College must satisfy certain contractual financial covenants under the terms of certain bond agreements.

In June 2016, the College issued \$63,125,000 in Revenue Bonds with the Massachusetts Development Finance Agency ("MDFA"). The bonds were a direct bank issue through BankUnited and UniBank for 2016 Series A and 2016 Series B, respectively. The proceeds from the 2016 Series A issuance were used to refinance the existing MDFA 2010 Bond issue and to cover the cost of issuance. The purpose of the refinance was to generate annual debt service savings.

The proceeds from the 2016 Series B issuance were primarily used to finance the Harold C. Smith Learning Commons project and to cover the cost of issuance. Draw-down of the net proceeds for project related costs began in June 2017, after the College met the covenant to apply \$5,000,000 of its own funds to the project.

In connection with the issuance of the 2016 Series B bonds, the College entered into an interest rate swap agreement with UniBank, for the notional amount of \$15,000,000. Under the terms of the agreement, the College paid a fixed rate of 2.879%, and received a variable rate of 79% of the One Month London Interbank Offer Rate (LIBOR) with a spread of 153.8 basis points. The term of the swap agreement was for the first 15 years of the 25-year bond amortization term, with payments commencing in July 2016 and ending in June 2031. With the issuance of the 2021 bonds noted below, this swap agreement was terminated.

The fair value of the interest rate swap was a liability of \$0 and \$390,445, reflected in accounts payable on the statements of financial position as of June 30, 2022 and 2021, respectively. The change in fair value is reflected separately on the statements of activities.

In December 2021, the College issued \$106,675,000 in Revenue Bonds with the MDFA, which consist of Series A and Series B bonds. The proceeds of \$50,000,000 from the 2021 Series A issuance will be used to finance the completion of a new Health Sciences building, including a new

# Notes to Financial Statements June 30, 2022 and 2021

parking lot, and to cover the cost of issuance. Construction of the Health Sciences building began in 2022 and is anticipated to be completed for the start of the 2023-2024 academic year.

The proceeds from the 2021 Series B issuance were primarily used to refinance the existing MDFA 2012 and 2016 Bond issues and to cover the cost of issuance. Additional proceeds of \$5,237,610 from the 2021 Series B issuance will be used for campus improvements, renovations, deferred maintenance projects and the purchase of an Enterprise Resource Planning software.

#### Note 10 - Net assets

Following is the composition of the College's net assets at June 30, 2022 and 2021:

	2022	2021
Without donor restrictions  Board designated endowment, subject to spending policy and appropriations  Undesignated	\$ 20,989,664 64,386,673	\$ 23,891,522 76,076,997
Total net assets without donor restrictions	\$ 85,376,337	\$ 99,968,519
With donor restrictions  Donor-restricted endowments, subject to spending policy and appropriations  Unexpended gift and grants balances  Total donor-restricted for time or purpose	\$ 27,963,196 10,267,952 38,231,148	\$ 40,547,579 9,257,990 49,805,569
Donor-restricted endowments, perpetual in nature	41,935,113	40,666,756
Total net assets with donor restrictions	\$ 80,166,261	\$ 90,472,325

Pursuant to The Commonwealth of Massachusetts Attorney General's position regarding the treatment of donor-restricted funds in financial statements prepared in accordance with GAAP, such appreciation is considered net assets with donor restrictions until appropriated pursuant to board action. The Board of Trustees can appropriate for expenditure such appreciation subject to its fiduciary responsibilities under the Massachusetts state version of the Uniform Prudent Management of Institutional Funds Act ("MAUPMIFA").

#### Note 11 - Net assets released from restriction

Donor-restricted income that was both received and expended during the year was recorded as net assets without restrictions revenue. Net assets with donor restrictions were released from donor restriction by incurring expenses satisfying the restricted purpose specified by the donor.

# Notes to Financial Statements June 30, 2022 and 2021

The net assets with donor restrictions released from restriction for the years ended June 30, 2022 and 2021, related to the following:

	2022		2021	
Purpose restrictions accomplished				
Student aid	\$	7,003,602	\$	4,017,371
Capital improvements		26,200		13,221
Instruction and research		1,135,699		1,004,293
Public service		41,618		11,951
Student services		612,972		163,108
Other activities		5,251,927		3,539,401
Passage of time		458,361		438,725
Total net assets released from restrictions	\$	14,530,379	\$	9,188,070

#### Note 12 - Endowment

# Interpretation of relevant law

The Board of Trustees of the College has interpreted MAUPMIFA as encouraging the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the College classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund and (d) accumulations of investment returns not yet appropriated for expenditure by the College in a manner consistent with the standard of prudence prescribed by MAUPMIFA. In accordance with MAUPMIFA, the College considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the College and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the College
- The investment policies of the College

# Notes to Financial Statements June 30, 2022 and 2021

# **Endowment net assets**

The College's endowment consists of approximately 475 individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. Endowment net asset composition by type of fund as of June 30, 2022 and 2021 is as follows:

	June 30, 2022					
	Without With Donor Restrictions					
	Donor Restrictions	Time or Purpose	Perpetual	Total		
Donor-restricted endowment funds Board-designated endowment funds Underwater endowment funds	\$ - 20,989,664 -	\$ 28,119,195 - (155,999)	\$ 41,935,113 - -	\$ 70,054,308 20,989,664 (155,999)		
Total endowment net assets	\$ 20,989,664	\$ 27,963,196	\$ 41,935,113	\$ 90,887,973		
		June 30, 2021				
	Without	With Donor	Restrictions			
	Donor Restrictions	Time or Purpose	Perpetual	Total		
Donor-restricted endowment funds Board-designated endowment funds Underwater endowment funds	\$ - 23,891,522 -	\$ 40,547,579 - -	\$ 40,666,756 - -	\$ 81,214,335 23,891,522		
Total endowment net assets	\$ 23,891,522	\$ 40,547,579	\$ 40,666,756	\$ 105,105,857		

# Notes to Financial Statements June 30, 2022 and 2021

Changes in endowment net assets for the years ended June 30, 2022 and 2021 are as follows:

	2022				
	Without With Donor Restrictions				
	Donor	Time or			
	Restrictions	Purpose	Perpetual	Total	
Endowment net assets - June 30, 2021	\$ 23,891,522	\$ 40,547,579	\$ 40,666,756	\$ 105,105,857	
Investment returns, net	(2,896,607)	(9,786,236)	(287,288)	(12,970,131)	
Contributions	98,178	-	1,555,645	1,653,823	
Additional board designations	750,000	-	, , , <u>-</u>	750,000	
Appropriation for expenditure	(853,429)	(2,798,147)		(3,651,576)	
F. I	<b>*</b> 00 000 004	<b>*</b> 07.000.400	<b>*</b> 44 005 440	<b>*</b> 00 007 070	
Endowment net assets - June 30, 2022	\$ 20,989,664	\$ 27,963,196	\$ 41,935,113	\$ 90,887,973	
		2021			
	Without	With Donor Restrictions			
	Donor	Time or			
	Restrictions	Purpose	Perpetual	Total	
Endowment net assets - June 30, 2020	\$ 18,442,541	\$ 23,145,854	\$ 39,214,094	\$ 80,802,489	
Investment returns, net	6,035,662	20,057,275	502,923	26,595,860	
Contributions	220,890	20,037,273	949,739	1,170,629	
Additional board designations	220,090	-	949,139	1,170,029	
Appropriation for expenditure	(807,571)	(2,655,550)		(3,463,121)	

#### Funds with deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or MAUPMIFA requires the College to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature that are reported in net assets with donor restriction were \$155,999 and \$0 as of June 30, 2022 and 2021, respectively. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after the investment of new perpetually donor-restricted contributions and continued appropriation for certain programs that was deemed prudent by the Board of Trustees. The College permits spending from underwater funds depending on the degree to which the fund is underwater, unless specifically prohibited by the donor or relevant laws and regulations.

# Notes to Financial Statements June 30, 2022 and 2021

The amount to which funds were underwater for the years ended June 30, 2022 and 2021 was calculated as follows:

		2022	20	21
Total original gift amount Total fair value	\$	1,777,193 1,621,194	\$	<u>-</u>
Total underwater	_\$	155,999	\$	

#### Return objectives and risk parameters

The College has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the College must hold in perpetuity or for a donor-specified period as well as board-designated funds. Under this policy, as approved by the Board of Trustees, the endowment assets are invested in a manner that is intended to earn a sufficient total return without harming the long-term real value (the inflation-adjusted purchasing power of principal and income) after accounting for endowment spending, inflation and costs of investment management. In order to achieve this objective, the endowment assets are invested in a manner that is intended to produce results that are in line with or exceed the price and yield results of similarly managed accounts over a full market cycle (three to five years) as measured by a blend of mutually agreeable benchmarks while assuming a reasonable level of investment risk. Actual returns in any given year may vary from this amount.

# Strategies employed for achieving objectives

To satisfy its long-term rate-of-return objectives, the College relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The College targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

# Spending policy and how the investment objectives relate to spending policy

The College has a policy of appropriating for distribution each year an amount that shall not exceed 5% of its endowment fund's average fair value of the prior 20 quarters through the calendar year-end preceding the fiscal year in which the distribution is planned. The appropriations were \$3,651,576 and \$3,463,121 for the years ended June 30, 2022 and 2021, respectively. For the years ended June 30, 2022 and 2021, the College determined the endowment draw would be 5%. In establishing this policy, the College considered the long-term expected return on its endowment. Accordingly, over the long term, the College expects the current spending policy to allow its endowment to grow at a rate to recognize the ongoing obligation to pay out annually substantial monies for operations. This is consistent with the College's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

# Notes to Financial Statements June 30, 2022 and 2021

Note 13 - Functional and natural classifications of expenses

The total operating and non-operating expenses reported for the years ended June 30, 2022 and 2021 by functional and natural classifications were as follows:

	2022			
	Pro	gram	Support	
	Instruction	Auxiliary	Institutional	Total
Salaries and wages Employee benefits Professional services Advertising and marketing Office expenses Information technology Rent and utilities Travel Athletics Auxiliary enterprises	\$ 37,020,906 10,377,954 1,604,207 763,567 6,264,417 979,395 3,634,870 862,321 1,743,032 74,386	\$ 4,488,886 1,242,384 862,896 5,057 1,014,908 563,922 1,812,228 49,587	\$ 4,444,888 1,240,270 1,243,717 10,113 1,230,384 550,621 291,603 67,269	\$ 45,954,680 12,860,608 3,710,820 778,737 8,509,709 2,093,938 5,738,701 979,177 1,743,032 7,047,970
Scholarships Other expenses Depreciation expense Interest expense	4,464,842 976,184 3,544,297 1,443,569	457,621 3,466,400 1,411,843	478,395 778,966 317,253	4,464,842 1,912,200 7,789,663 3,172,665
Total expenses	\$ 73,753,947	\$ 22,337,463	<u>\$ 10,665,332</u> 021	\$ 106,756,742

	Prog	gram	Support	
	Instruction Auxiliary		Institutional	Total
Calarias and wages	\$ 36,408,847	\$ 4,165,717	\$ 4,001,773	\$ 44,576,337
Salaries and wages Employee benefits	10,551,311	1,195,341	1,166,154	12,912,806
Professional services	859,655	710,348	474,808	2,044,811
Advertising and marketing	686,954	3,686	7,373	698,013
Office expenses	6,013,993	1,147,717	702,895	7,864,605
Information technology	917,348	557,139	519,142	1,993,629
Rent and utilities	3,472,101	1,745,077	280,798	5,497,976
Travel	161,718	3,155	6,414	171,287
Athletics	515,932	0,100	0,414	515,932
Auxiliary enterprises	124,181	6,438,386	34,805	6,597,372
Scholarships	1,729,441	-	04,000	1,729,441
Other expenses	964,723	367,222	883,356	2,215,301
Depreciation expense	3,769,736	3,686,884	828,513	8,285,133
Interest expense	901,210	881,403	198,068	1,980,681
miorosi oxponoo	001,210	331,100	100,000	1,000,001
Total expenses	\$ 67,077,150	\$ 20,902,075	\$ 9,104,099	\$ 97,083,324

The College allocates the cost of operations and maintenance of plant, management and general, depreciation, amortization and interest expense across all functional expense categories to reflect

# Notes to Financial Statements June 30, 2022 and 2021

the full cost of those activities. The College applies various methods of cost allocation, primarily using estimates of the percentage of building space usage and percentage of time spent. There are no dedicated lines showing the allocation of operations and maintenance of plant or management and general as they have been allocated to the natural expense categories.

Expenses are categorized as a functional expense as follows: instruction expenses include educational services, academic support, student services, public services and athletics; institutional support expenses include management and general and fundraising; auxiliary enterprises expenses includes expenses related to non-tuition revenue generation, such as housing and dining services expenses.

#### Note 14 - Retirement plan

Retirement benefits for most of the faculty, administration and staff are provided through the Teachers Insurance and Annuity Association under a defined contribution plan. Eligible employees may contribute up to a certain dollar value of their annual salaries, pre-tax, subject to various restrictions of the Internal Revenue Code. The College contributes 8% or 9% of a plan participant's annual salary, depending upon the employee's contribution. For the period of January 2021 through June 2021, the College reduced the contribution to 5% to assist in offsetting additional expenses and lost revenue due to COVID-19. As of July 2021, the contribution has returned to the 8% or 9% of a plan participant's annual salary. The College's total contribution to the plan was approximately \$2,942,000 and \$2,353,000 for the years ended June 30, 2022 and 2021, respectively.

#### Note 15 - Commitments

The College participates in the Massachusetts College Savings Prepaid Tuition program. This program allows participants to pay in advance (against a bond) for future tuition at the cost of tuition at the time of the bond purchase increased by the Consumer Price Index plus 2%. The potential financial impact associated with this program cannot be determined as it is contingent on future tuition increases and the bond purchasers who attend the College.

The College entered into an agreement that has been extended to 2024, whereby the College engaged Harvest Table, a division of Aramark Educational Services, Inc. ("Aramark") to provide the College with meals. In consideration, Aramark has made payments either to the College or directly for purchases of equipment for \$2,000,000 for investment in food service facility renovations. This balance is being amortized as deferred deposits through 2024.

# Note 16 - Concentrations

#### Credit risk

Financial instruments which potentially subject the College to concentrations of credit risk consist primarily of cash and cash equivalents and receivables. The College maintains its cash equivalents with high credit quality financial institutions. At times, such amounts may exceed federally insured limits. At June 30, 2022, the College had cash in excess of federally insured limits of approximately \$10,600,000.

Concentrations of credit risk with respect to receivables are limited due to the large number of students and donors and generally short payment terms. In addition, management closely monitors these balances while maintaining allowances for potential losses.

# Notes to Financial Statements June 30, 2022 and 2021

# Note 17 - Contingencies

In early 2020, an outbreak of a novel strain of coronavirus ("COVID-19") emerged globally. As a result, events have occurred including mandates from federal, state and local authorities leading to an overall decline in economic activity which could result in a loss of revenues and other material adverse effects to the College's financial position, results of activities, and cash flows. The College is not able to reliably estimate the length or severity of this outbreak and the related financial impact. Management plans to adjust its operations accordingly and will continue to monitor and assess the situation as it evolves.



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