

**Articulation Agreement**  
**Springfield Technical Community College to Springfield College**  
**A.S. in Business Administration<sup>1</sup> / B.S. Business Management (BUSM)**

**Springfield Technical Community College**

ACC 101	Accounting I	4
ACC 102	Accounting II	4
ACC 260	Managerial Accounting	3
BUS 222	Business Decision Tools	3
CMP 106	Computer Basics: Concepts & Apps	3
ECN 101	Introduction to Macroeconomics	3
ECN 102	Introduction to Microeconomics (Recommended elective)	3
ENG 101	English Composition I	3
ENG 102	English Composition II	3
ENG 105	Fundamentals of Oral Communication	3
FIN 101	Introduction to Finance	3
FYE 101	First Year Experience	1
LAW 214	Business Law Essentials	3
MTH 115	Statistics	3
MGT 101	Principles of Management	3
MGT 230	Business Ethics	3
MGT 260	Organizational Behavior	3
MKT 101	Principles of Marketing	3
MKT 260	Consumer Behavior	3
PSY 101/ SOC 101	General Psychology/ Introduction to Sociology	3
BUS ELE	Business Elective	3

**Total Credits: 63**

**Springfield College** (*Major requirements in bold*)

<b>BUSM 210</b>	<b>Principles of Accounting I</b>	<b>4</b>
<b>BUSM 211</b>	<b>Principles of Accounting II</b>	<b>4</b>
BUSM ELE	Business Elective	3
BUSM ELE	Business Elective	3
CISC 105	Introduction to Computer Concepts	3
<b>ECON 200</b>	<b>Principles of Macroeconomics</b>	<b>3</b>
<b>ECON 205</b>	<b>Principles of Microeconomics</b>	<b>3</b>
ENGL 113	College Writing I	3
ENGL 114	College Writing II	3
COMM ELE	Communications Elective	3
BUSM ELE	Business Elective	3
SPCO ELE	Springfield College Elective	1
BUSM ELE	Business Elective	3
MATH 215	Probability and Statistics	3
<b>BUSM 215</b>	<b>Principles of Management</b>	<b>3</b>
<b>BUSM 335</b>	<b>Business Ethics</b>	<b>3</b>
BUSM ELE	Business Elective	3
<b>BUSM 221</b>	<b>Principles of Marketing</b>	<b>3</b>
BUSM ELE	Business Elective	3
PSYC 101/ SOCI 101	Introduction to Psychology/ Introduction to Sociology	3
Coding depends on which course is taken		3

**Total credits: 63**

1. Springfield College waives all general education requirements, with the exception of those that are major requirements, due to earning an associate's degree. Students are responsible for completing major requirements, any additional elective credits to reach 120, and fulfilling the College's residency requirement of 45 credits, including 15 of the last 30.

## **Springfield College Business Management Requirements (2019-2020)**

BUSM 150, Introduction to Business (3 cr)  
BUSM 215, Principles of Management (3 cr)  
BUSM 210, Principles of Accounting I (3 cr)  
BUSM 211, Principles of Accounting II (3 cr)  
BUSM 250, Business Communications (3 cr)  
BUSM 221, Principles of Marketing (3 cr)  
ECON 200, Principles of Macroeconomics (3 cr)  
ECON 205, Principles of Microeconomics (3 cr)  
BUSM 310, Business Information Systems (3 cr)  
BUSM 430, Business Data Analysis (3 cr)  
BUSM 315, Financial Management (3 cr)  
BUSM 335, Business Ethics (3 cr)  
BUSM 492, Strategic Management (3 cr)  
BUSM 478, Business Law (3 cr)  
BUSM 325, Global Business Management (3 cr)  
BUSM 425, Marketing Management (3 cr)  
ECON 301, Managerial Economics (3 cr)  
BUSM 3xx, 300-level Business Selective (3 cr)  
BUSM 4xx, 400-level Business Selective (3 cr)

Plus any electives to total a minimum of 120 credits for your career and fulfill the College's residency requirement of 45 credits, including 15 of your last 30.